



## MEDIA RELEASE

### **Media Contact**

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### **FOR IMMEDIATE RELEASE**

## **QuoteWerks Online Ordering Capabilities Expanded to Include Ingram Micro and Synnex**

***QuoteWerks extends support for IT channel resellers by adding second and third largest distributors of IT related products to its online ordering module.***

ORLANDO, FL (Vocus/PRWEB) April 1, 2009 — Aspire Technologies, Inc., a leading provider of sales quoting software solutions for the global small and mid-markets, announced today the expansion of the QuoteWerks Online Ordering Module to include two more IT product distributors, Ingram Micro (USA and Canada) and Synnex (USA and Canada). The Online Ordering Module, which continues to support Tech Data, now enables users to place online orders with three of the largest IT related product distributors.

The Online Ordering module can place online orders with Ingram Micro (USA and Canada) and Synnex (USA and Canada) from within QuoteWerks (requires Real-time and Online Ordering modules). Users can order items from a single QuoteWerks order, or combine items from multiple QuoteWerks orders into a single Ingram Micro or Synnex order. This will save QuoteWerks users the time and hassle of calling their Ingram Micro or Synnex sales rep and reading each part number, quantity, and price to him/her. Another benefit is that the order date and distributor sales order number will automatically be stored with the QuoteWerks order for reference. When placing online orders electronically through QuoteWerks, there is an option that will let the sales rep place the order on hold. This will afford users an opportunity to review their orders with the distributor and negotiate pricing without the time consuming process of reading to the distributor rep all the part numbers, quantities, ship to location, etc. No more calling the distributor sales rep only to reach voice mail (understandable - sales reps can't be on the phone with more than one customer at a time) and then have to remember try again later in the day to place the order - or wait for a call back! This is truly the best of both worlds - automation with sales rep service!

Additionally, Online Ordering for Ingram Micro and Synnex both support government and educational pricing and the ability to drop or blind ship ordered products to the end user.

“Adding Ingram Micro and Synnex to the Online Ordering Module is a great example of QuoteWerks continuing to evolve as a product. We are constantly adding new features and upgrades to the software to help companies streamline their sales operations even further, enabling them to prosper from the QuoteWerks advantage”, says Brian Laufer, Vice President of Operations for Aspire Technologies, Inc.

The QuoteWerks Online Ordering Module is an annual subscription site license that provides access to all three IT distributors (Tech Data, Ingram Micro and Synnex). The Online Ordering Module requires use of at least one Real Time Data Module license and users must have the Professional or Corporate edition of QuoteWerks. Ingram Micro and Synnex online ordering is only supported in build 45 and higher. Users must be current on their maintenance to download the latest build which can be downloaded from the QuoteWerks website at <http://www.quotewerks.com/updates/UpdateAgent.asp>.



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**Submit Order**  
 Ingram Micro Online Order Form

Purchase Order Info | Shipping | End User | Reseller

Order Pricing Type: Education (Higher)

Purchase Order Number: POAAA01014

End User PO Number: [ ]

Flooring Account: [ ]

Special Instructions: Special Instructions are not supported when End User information is submitted.

Place Order 'On Hold':

Government & Educational Details

Copy from: [ ]

Customer Name: [ ]

Customer Postal Code: [ ]

Gov't Solicitation Number: [ ]

Education Sector: [ ]

Vendor Part Number	Description	Quantity	Line Item Ref ID	Unit Price
225426	HOMELINK ADSL SINGLE IN LINE MIC...	1	864	12.25
900693	4PORT PROCONNECT USB HUB COMP...	1	863	12.25
M85013	BATTERY FOR WIP300-NA WIP320 W...	1	862	12.00
364581	6FT PS/2 M/F KEYBOARD/MOUSE COL...	1	861	1.00

Product Total: \$37.50

1. Verify current P & A | 2. Validate Order | 3. Submit Order | Cancel

**Figure 1:** Displays the Online Ordering Form for users placing Ingram Micro orders.

Vendor Part Number	Description	Quantity	Line Item Ref ID	Unit Price
2284833	16GB DDR2-667 FULLY BUFFERED KIT2	1	855	1555.81
2281992	2GB 2000MHZ DDR3 NON-ECC CL9 KIT2	1	854	158.56
2284837	1GB DDR2-800 MODULE	1	853	13.36
1124036	USB TOUCH CABLE, BLACK (A-A)	1	852	6.87

Product Total: \$1,743.34

1. Verify current P & A | 2. Validate Order

**Figure 2:** On this form the user can verify the pricing and availability of the products.

Description	Quantity	Line Item Ref ID	Unit Price	Realtime Unit Price	Realtime Physical Qty in Stock	Realtime Vendor Qty Ava
16GB DDR2-667 FULLY BUFFERED KIT2	1	855	1555.81	1555.81	0	0
2GB 2000MHZ DDR3 NON-ECC CL9 KIT2	1	854	158.56	173.30	0	0
1GB DDR2-800 MODULE	1	853	13.36	13.36	0	0
USB TOUCH CABLE, BLACK (A-A)	1	852	6.87	6.87	0	0

Product Total: \$1,743.34

2. Validate Order | 3. Submit Order | Cancel

**Figure 3:** Once the pricing and availability is confirmed additional columns will display the Real time information of the products. Validating the order ensures that all information is entered needed to place the order.

Custom

ORDER

Unit Price: \$783.86 | Profit Margin: 30.94% | Commission: \$0.00

Unit Cost	Price Modifier	Unit Price	Unit List	Ext. Price	PO Number	SO Number	Order Date	Manufacturer Part #
\$6.87		\$6.00	\$6.00	\$6.00	POAAA01	13317972	2/26/2009	2109526
\$13.36		\$19.00	\$19.00	\$19.00	POAAA01	13317972	2/26/2009	KAC-MEMG/1G
\$173.30		\$174.00	\$174.00	\$174.00	POAAA01	13317972	2/26/2009	KHX16000D3T1K2/2GN
\$1,555.81		\$2,334.00	\$2,334.00	\$2,334.00	POAAA01	13317972	2/26/2009	F1G72F51K2

**Figure 4:** Once the order is placed the Purchase and Sales order numbers and order date will appear in their respective columns in the QuoteWerks Document Items tab as well as the updated unit pricing.



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### **About Aspire Technologies and QuoteWerks®**

Aspire Technologies, the creators of the award winning QuoteWerks® sales quoting software, is the leading provider of sales quoting software with its award winning QuoteWerks® application deployed to thousands of businesses and enterprises worldwide. QuoteWerks® integrates with all major and leading CRM packages including ACT!™, Goldmine®, Maximizer®, MS CRM, Outlook®, TeleMagic®, salesforce.com® and SalesLogix®, and IT distributors, D&H, Ingram Micro, SYNEX, and Tech Data, enabling businesses in all industries to integrate QuoteWerks® seamlessly into their existing environments. Aspire Technologies is headquartered in Orlando, Florida and is a Microsoft Gold Certified Partner, Sage Software Gold Level Development Partner, and an HP DSP Partner. For more information please visit [www.quotewerks.com](http://www.quotewerks.com).

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