



## MEDIA RELEASE

### **Media Contact**

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FOR IMMEDIATE RELEASE

### **Tigerpaw® Becomes Latest 3<sup>rd</sup> Party Add-on for QuoteWerks®**

***Collaborative link will allow Tigerpaw users the ability to import quote data from QuoteWerks into their business management system.***

ORLANDO, FL (PRWEB) February 26, 2008 — Aspire Technologies, Inc., a leading provider of sales quoting software solutions for the global small and midmarkets, confirmed today Tigerpaw Software®, Inc., a leading developer of business automation and service management software, has developed a link to QuoteWerks®.

The Tigerpaw link enables QuoteWerks users the ability to directly pass their quoted products and/or services into new or existing opportunities within their Tigerpaw CRM+ system. Users can retrieve and import their QuoteWerks product databases into the Tigerpaw CRM+ price book without rekeying data, and enabling the user to manage his/her complete product line with CRM, service and reporting tools within Tigerpaw.

Additional features of the Tigerpaw CRM+ integration include:

- The ability to retrieve unavailable items in the Tigerpaw price book from an active QuoteWerks document
- Tigerpaw can retrieve bundles and grouped configurations from an active QuoteWerks document, and can convert QuoteWerks grouped bundles into closed assemblies in Tigerpaw
- Support for QuoteWerks price and discount modifiers
- The support of optional and comment line items
- The automatic removal of blank and subtotal lines in QuoteWerks for retrieval in Tigerpaw
- Support for the Canadian tax scheme as set in QuoteWerks

“In the current economic climate, businesses are looking to expand efficiencies within their operations and reduce costs wherever possible. This link will allow our mutual customers to reduce the time it take to create and process sales quotes, thus ensuring that the sales team can focus on selling and not on the manual posting of their sales quotes in the company’s business management system,” explains Keith Carrington, Vice President of Sales and Marketing for Aspire Technologies, Inc.

The Tigerpaw link was developed by Tigerpaw Software, Inc. through the utilization of the QuoteWerks SDK. Commercial availability and support of this link will be provided by Tigerpaw Software, Inc. For more information on this offering, contact Tigerpaw at 800.704.9009; by email at [info@tigerpawsoftware.com](mailto:info@tigerpawsoftware.com); or by visiting [www.tigerpawsoftware.com](http://www.tigerpawsoftware.com).



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### **About Tigerpaw Software<sup>®</sup>, Inc.**

Tigerpaw Software is a leading developer of integrated business automation and inventory control software, with a reputation for providing cutting-edge, affordable, effective business software solutions for more than 24 years. With more than 14,000 users in 28 countries, Tigerpaw empowers businesses to better manage and automate their marketing, sales, service, and inventory functions. Tigerpaw is the recipient of the 2006 and 2007 CRM Excellence Award, the 2005 and 2006 Customer Interaction Solutions Product of the Year Award, and the 2005 Communications Solutions Product of the Year Award. For more information contact TigerPaw at 800.704.9009; by email at [info@tigerpawsoftware.com](mailto:info@tigerpawsoftware.com); or by visiting [www.tigerpawsoftware.com](http://www.tigerpawsoftware.com).

### **About Aspire Technologies and QuoteWerks<sup>®</sup>**

Aspire Technologies, the creators of the award winning QuoteWerks<sup>®</sup> sales quoting software, is the leading provider of sales quoting software with its award winning QuoteWerks<sup>®</sup> application deployed to thousands of businesses and enterprises worldwide. QuoteWerks<sup>®</sup> integrates with leading CRM and accounting packages, along with IT distributors D&H<sup>®</sup>, Ingram Micro<sup>®</sup>, SYNEX<sup>®</sup>, and Tech Data<sup>®</sup>, enabling businesses in all industries to integrate QuoteWerks<sup>™</sup> seamlessly into their existing environments. Aspire Technologies is headquartered in Orlando, Florida and is a Microsoft Certified Partner. For more information please visit [www.quotewerks.com](http://www.quotewerks.com).

*QuoteWerks is a registered trademark of Aspire Technologies, Inc. Other trademarks referenced are the property of their respective owners.*

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