VendorRFQ Guide

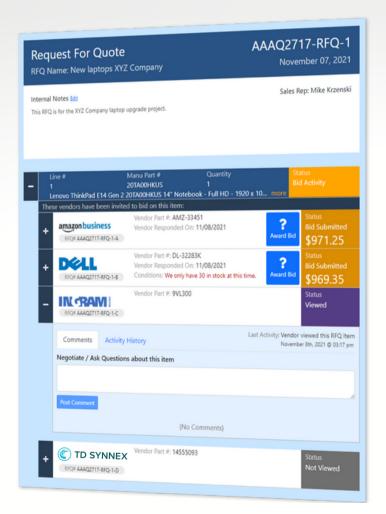
Do you struggle with manually requesting pricing from multiple vendors?

Do you find it difficult to **keep track of which vendors** have responded to your pricing requests?

Do you manually negotiate pricing with your vendors?

Do you need a centralized place to **organize and compare** all of the prices you've received?

If you answered yes to any of the above questions, VendorRFQ is the solution you and your team are looking for!



For Sales Reps

Within your RFQ, you can view a list of all the vendors from whom you have requested a price for each line item.

You can also check the **current status** of each vendor's RFQ price
request, including whether they
have submitted a bid and whether
they have viewed the bid request.

RFQ = "Request for Quote"

Additionally, your vendor can raise questions about the item and pricing, and you can conveniently provide answers directly within your RFQ.



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For Vendors

You will receive an email invitation containing the customer's contact information, making it clear that the email is from a known entity.

Once you click on the link, you will be directed to an interface that facilitates **easy** submission of a price quote, including any relevant pricing conditions.

Through VendorRFQ, you can:



Ask clarifying questions

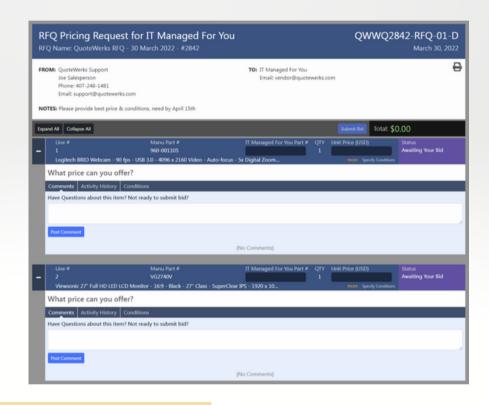


Initiate price negotiations



Specify part numbers

...and more!





VendorRFQ is **subscription-based** and costs **\$20 per month**, **per user**. The license count **does not** have to match your QuoteWerks license count.

VendorRFQ Requirements

QuoteWerks Web and a VendorRFQ subscription

-or-

QuoteWerks Desktop, rehosted to SQL*, and a VendorRFQ subscription

*The SQL Database will need to be accessible by VendorRFQ

